1	STATE OF OKLAHOMA
2	1st Session of the 60th Legislature (2025)
3	COMMITTEE SUBSTITUTE FOR ENGROSSED
4	SENATE BILL NO. 638 By: Daniels of the Senate
5	and
6	Bashore of the House
7	
8	
9	
10	COMMITTEE SUBSTITUTE
11	An Act relating to the Unfair Sales Act; amending 15
12	O.S. 2021, Section 598.2, which relates to definitions; modifying definitions; updating
13	statutory language and references; amending 15 O.S. 2021, Section 598.4, which relates to violations of
14	act; creating penalty for retailers who violate act when selling motor fuel; and providing an effective
15	date.
16	
17	
18	BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA:
19	SECTION 1. AMENDATORY 15 O.S. 2021, Section 598.2, is
20	amended to read as follows:
21	Section 598.2. For the purposes of the Unfair Sales Act:
22	(a) The term "cost 1. "Cost to the retailer" means the invoice
23	cost of the merchandise to the retailer or the replacement cost of
24	the merchandise to the retailer, whichever is the lower; less all

Req. No. 13598

1 trade discounts except customary discounts for cash; to which shall 2 be added (1) (a) freight charges not otherwise included in the invoice cost or the replacement cost of the merchandise as herein 3 set forth, and (2) (b) cartage to the retail outlet if done or paid 4 5 for the retailer, which cartage cost, in the absence of proof of a lesser cost, shall be deemed to be three-fourths of one percent (3/4)6 of 1%) of the cost to the retailer as herein defined after adding 7 thereto freight charges but before adding thereto cartage, and 8 9 taxes, (3) and (c) all state and federal taxes not heretofore added 10 to the cost as such, and (4) a markup to cover a proportionate part of the cost of doing business, which markup, in the absence of proof 11 12 of a lesser cost, shall be six percent (6%) of the cost of the retailer as herein set forth after adding thereto freight charges 13 and cartage but before adding thereto a markup; 14

(b) The term "cost 2. "Cost to the wholesaler" means the 15 invoice cost of the merchandise to the wholesaler, or the 16 replacement cost of the merchandise to the wholesaler, whichever is 17 the lower; less all trade discounts except customary discounts for 18 cash; to which shall be added, (1) (a) freight charges, not 19 otherwise included in the invoice cost or the replacement cost of 20 the merchandise as herein set forth, and  $\frac{(2)}{(b)}$  (b) cartage to the 21 retail outlet if done or paid for by the wholesaler, which cartage 22 cost, in the absence of proof of a lesser cost, shall be deemed to 23 be three-fourths of one percent (3/4 of 1%) of the cost to the 24

wholesaler as herein set forth after adding thereto freight charges but before adding thereto cartage, and taxes, and (3) (c) all state and federal taxes not heretofore added to the cost as such;

4 (c) The term "replacement <u>3.</u> "Replacement costs" means the
5 cost per unit at which the merchandise sold or offered for sale
6 could have been bought by the seller at any time within thirty (30)
7 days prior to the date of sale or the date upon which it is offered
8 for sale by the seller if bought in the same quantity or quantities
9 as the seller's last purchase of said merchandise;

10 (d) When one or more items advertised, offered for sale, or sold 11 with one or more other items at a combined price, or advertised, 12 offered as a gift, or given with the sale of one or more other 13 items, each and all of the items shall be deemed to be advertised, 14 offered for sale, or sold, and the price of each item named shall be 15 governed by the provisions of paragraphs (a) or (b) <u>1 or 2</u> of this 16 section, respectively;

17 (c) The terms "sell <u>4</u>. "Retailer" means and includes every 18 person, partnership, corporation, or association engaged in the 19 business of making sales at retail within this state; provided, 20 that, in the case of a person, partnership, corporation, or 21 association engaged in the business of making both sales at retail 22 and sales at wholesale, such term shall be applied only to the 23 retail portion of such business;

24

1 5. "Sell at retail", "sales at retail", and "retail sale" mean and include any transfer for valuable consideration made in the 2 ordinary course of trade or in the usual prosecution of the seller's 3 business of title to tangible personal property to the purchaser for 4 5 consumption or use other than resale or further processing or manufacturing. The above Such terms shall include any transfer of 6 such property where title is retained by the seller as security for 7 the payment of the purchase price; 8

9 (f) The terms "sell 6. "Sell at wholesale", "sales at wholesale", and "wholesale sales" mean and include any transfer for 10 a valuable consideration made in the ordinary course of trade or the 11 usual conduct of the seller's business, of title to tangible 12 personal property to the purchaser for purposes of resale or further 13 processing or manufacturing. The above Such terms shall include any 14 transfer of such property where title is retained by the seller as 15 security for the payment of the purchase price; and 16

(g) The term "retailer" means and includes every person, 17 partnership, corporation or association engaged in the business of 18 making sales at retail within this state; provided that, in the case 19 of a person, partnership, corporation or association engaged in the 20 business of making both sales at retail and sales at wholesale, such 21 term shall be applied only to the retail portion of such business; 22 (h) The term "wholesaler" 7. "Wholesaler" means and includes 23 every person, partnership, corporation, or association engaged in 24

the business of making sales at wholesale within this state;
provided, that, in the case of a person, partnership, corporation,
or association engaged in the business of making both sales at
wholesale and sales at retail, such term shall be applied only to
the wholesale portion of such business.

6 SECTION 2. AMENDATORY 15 O.S. 2021, Section 598.4, is 7 amended to read as follows:

Section 598.4. A. Any retailer who shall, in contravention of 8 9 the policy of the Unfair Sales Act, advertise, offer to sell or sell 10 at retail any item of merchandise at less than cost to the retailer 11 as defined in this act; or any wholesaler who shall, in 12 contravention of the policy of the Unfair Sales Act, advertise, offer to sell, or sell at wholesale any item of merchandise at less 13 than cost to the wholesaler as defined in the Unfair Sales Act, 14 shall be guilty of a misdemeanor and upon conviction, shall be 15 punished by a fine of not more than Five Hundred Dollars (\$500.00). 16 B. Any retailer who shall, in contravention of the policy of 17 the Unfair Sales Act, advertise, offer to sell or sell at retail 18 motor fuel as defined in paragraph 44 of Section 500.3 of Title 68, 19 at less than cost to the retailer as defined in this act or any 20 wholesaler, who shall in contravention of the policy of the Unfair 21 Sales Act, advertise, offer to sell, or sell at wholesale motor fuel 22 as defined in paragraph 44 of Section 500.3 of Title 68, at less 23 than cost to the wholesaler as defined in the Unfair Sales Act, 24

Page 5

1	shall be guilty of a misdemeanor and upon conviction, shall be
2	punished by a fine of not more than One Thousand Dollars
3	(\$1,000.00).
4	SECTION 3. This act shall become effective November 1, 2025.
5	
6	60-1-13598 TKR 04/23/25
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	